

A Rogerian Argument focuses on compromise and understanding. Before one can persuade another to a new way of thinking, an understanding of the current situation and the other person's point of view is needed. One must first understand the parameters of the discussion and the issue before any type of compromise can be attempted. This argumentation style encourages open thought and critical thinking.

In the novel *The Giver*, a "utopian" society is designed and built. It can be assumed this "community" has been in existence for a number of years (generations) without any influence from the outside world. In this community, the citizens appear to be happy and living a stress free life; very few real decisions are made by the individuals and everyone is taken care of. After a number of generations of living like this, things begin to change.

This is a two part assignment:

Part 1:

After reading this novel, why do you think a community like this was devised? What are the benefits? What are the shortcomings? Would you want to live in a community like this?

The short essay:

- Using Rogerian Argument, look at this from the Elder's perspective—why take so much control?
- From your own perspective—why give up so much control? What is the benefit? What is the downfall?
- Compose a coherent argument either for or against a controlled society such as this.

Part 2:

Part of devising a good, strong argument is to encourage people to change their own point of view or perspective on an issue. In a Rogerian Argument, a big part of that is the ability to see the issue from the opposite point of view.

Using XtraNormal, please design a sales pitch convincing people to move to this community, or to start their own.

- What factors need to be included?
- How do you "pitch" this to non believers?